

Plan of Work

Business and Entrepreneurship

Education (N 560)

Grade 9

For examination in 2025

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INTRODUCTION

Prescribed Textbooks:

- Business and Entrepreneurship Education (MIE)
- School Past Examination Papers (Internal)

REFERENCE:

- Reference book: Economics for Lower Secondary Students [4th Ed] by Dr. Sanmukhiya Chintamanee

Students are STRONGLY advised to look for this reference book and to make judicious use of it.

Websites and videos

This plan of work includes website links providing direct access to internet resources. Modern College is not responsible for the accuracy or content of information contained in these sites. The inclusion of a link to an external website should not be understood to be an endorsement of that website or the site's owners (or their products/services).

The website pages referenced in this plan of work were selected when the plan of work was produced. Other aspects of the sites were not checked and only the particular resources are recommended.

FIRST TERM [10/01/2025 – 11/04/2025]

Topic: 1 Business Organisations

Learning Objectives	Worked Examples	Classwork & Homework	Extra Work	Resources
<i>Students should be able to learn and understand:</i> a) identify the features of various types of business organisations, namely, company, cooperative and franchise	Pg. 6 Activity 1	Pg. 8 Activity 2 and 3		Unit 1 Intro to business organisation: https://youtu.be/qT77ri_F7g4
b) explain advantages and disadvantages of each type of organisation	Pg 11 Activity 4	Pg 11 Activity 5		Company: https://youtu.be/iBeyt5ZE5_k Cooperative: https://youtu.be/YUh5vX7YMH4 Franchise: https://youtu.be/7P2HK9Cy_d4
c) discuss the type of organisation entrepreneurs may set up		Pg 17 Activity 1. 2	Pg 18 End of Unit Activity	

Topic: 2 The Entrepreneur as a leader

Learning Objectives	Worked Examples	Classwork & Homework	Extra Work	Resources
<i>Students should be able to learn and understand:</i> a) outline functions of an entrepreneur	Pg 21 Activity 1	Pg 17 Activity 2		
b) recognise the responsibilities of an entrepreneur		Pg 22 Activity 2		
c) explain the qualities of a leader entrepreneur		Pg 19 Activity 3		Unit 2 Lesson 1: https://youtu.be/vz47RGFgo4g
d) explain the role of stakeholders in the enterprise		Pg 24 Activity 3		Unit 2 Lesson 2: https://youtu.be/Fzjr48sv2E
e) describe how to manage risks in an enterprise	Pg 26 Activity 5	Pg 27-28 End of Unit Activity	Internal 1 st term paper 2024	

First Term Assessment

Component	Time Allocation	Type	Maximum Mark
Paper 1	2 hours	Multiple Choice Items, Fill-in-the- blanks, Matching, True/False items, Short Answer Questions and Open-ended Questions based on case study Accounting calculations	100

Entrepreneurship Education question paper is divided into 2 sections: A (Business and Economics) which accounts for 65 marks and Section B accounts for 35 marks for Accounting. It will consist of approximately 7-8 questions. Students will be required to answer all the questions. A range of different types of questions will be proposed which may include: Multiple Choice Items, Fill-in-the-blanks, Matching, True/False items, Short Answer Questions and Open-ended Questions based on several case studies. The use of calculator is allowed.

SECOND TERM [28/04/2025 – 18/07/2025]

Topic: 3 Entrepreneurial skills

Learning Objectives	Worked Examples	Classwork & Homework	Extra Work	Resources
Students should be able to learn and understand: a) understand the terms 'communication' and 'communication process'	Pg 31 Activity 1	Pg 33 Activity 2		
b) explain the importance of effective communication in an enterprise		Pg 33 Activity 3		Unit 3 Lesson 1: https://youtu.be/2QKPSrdI7AY
c) describe the forms of communication in an enterprise		Pg 35 Activity 4		Unit 3 Lesson2: https://youtu.be/hUB0ejPsKxA
d) explain how to resolve conflicts in an enterprise		Pg 39 End of Unit Activity	Pg 40 Activity 8	Unit 3 Lesson 3: https://youtu.be/nkDjXCYqD9I

Topic: 4 Marketing

Learning Objectives	Worked Examples	Classwork & Homework	Extra Work	Resources
Students should be able to learn and understand:				
a) differentiate between selling and marketing	Pg 44 Activity 1			
b) explain market research		Pg 45 Activity 2		Lesson 1: https://youtu.be/MrqFyiqQ4AY
c) describe the key elements of marketing	Pg 46 Activity 3	Pg 48 Activity 4		Lesson 2: https://youtu.be/qQPvAQo7Eek Lesson 3: https://youtu.be/gFioA10mjnM
d) understand methods of e-marketing and its importance	Pg 47 Activity 6-7	Pg 54 End of Unit Activity	Pg 55-56 Activity 2 and 3 Internal 2 nd term paper 2023	Lesson 4: https://youtu.be/v28lcZtVZEO

Topic: 5 Business Plan

Learning Objectives	Worked Examples	Classwork & Homework	Extra Work	Resources
Students should be able to learn and understand:				
a) describe the term business plan	Pg 59 Activity 1	Pg 59 Activity 2		Full Lesson: https://youtu.be/xy7wF3ZKMjA
b) outline the reasons for preparing a business plan		Pg 61 Activity 2 Pg 62 Activity 3		
c) write up a simple business plan		Pg 64 End of Unit Activity		

Second Term Assessment

Component	Time Allocation	Type	Maximum Mark
Paper 1	2 hours	Multiple Choice Items, Fill-in-the- blanks, Matching, True/False items, Short Answer Questions and Open-ended Questions based on case study Accounting calculations	100

Entrepreneurship Education question paper is divided into 2 sections: A (Business and Economics) which accounts for 65 marks and Section B accounts for 35 marks for Accounting. It will consist of approximately 7-8 questions. Students will be required to answer all the questions. A range of different types of questions will be proposed which may include: Multiple Choice Items, Fill-in-the-blanks, Matching, True/False items, Short Answer Questions and Open-ended Questions based on several case studies. The use of calculator is allowed.

Third Term [11/08/2025 – 31/10/2025]

Third-term revision practice

<i>Revision practice</i>	<ul style="list-style-type: none">○ Specimen 2020○ Internal specimen 2020/2021○ Internal mock exam paper 2022○ N560 2021○ N560 2022○ N560 2023○ N560 2024○ Internal Mock exam 2025○ Additional revision sheets prepared internally

Third Term Assessment

Component	Time Allocation	Type	Maximum Mark
Paper 1 N560	2 hours	Multiple Choice Items, Fill-in-the- blanks, Matching, True/False items, Short Answer Questions and Open-ended Questions based on case study Accounting calculation	100

Entrepreneurship Education question paper consists of two sections: A and B. Section A covers Business Entrepreneurship/Economics and Section B covers the Accounting topics. Students are required to answer **ALL** questions from both sections. Section A comprises 5 questions and carry 65 marks. Section B comprises 3 questions presented in a graded fashion in terms of difficulty level. A range of different questions is set which Multiple-Choice items, Matching, Fill in the blanks, Alternative Response (True/False items) and Open-ended questions based on a case study. The use of calculator is allowed in examination.